

Message Text

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ACTION EUR-25

INFO OCT-01 ISO-00 EB-11 XMB-07 PRS-01 TRSE-00 CIAE-00

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FM AMEMBASSY LISBON

TO SECSTATE WASHDC 8514

INFO USDOC WASHDC

UNCLAS LISBON 3500

SUBJ: VISIT OF PORTUGUES DO ATLANTICO OFFICIALS

REF: STATE 188070; STEPHENSON-MARTIN LETTER SEPT.6.

1. DR VALENTIM XAVIER PINTADO, BANCO PORTUGUES DO ATLANTIC (BPA) ADMINISTRATOR AND FORMER SECRETARY OF STATE FOR COMMERCE, AND DR. RAUL CAPELA, BPA FOREIGN DEPT. DIRECTOR, WILL ARRIVE WASHINGTON ON OCTOBER 10 AT 18:29 HOURS VIA TRAIN FROM PHILADELPHIA. THEY PLAN TO DEPART OCTOBER 11 AT 1700 HOURS VIA TWA 423 FOR CHICAGO. WASHINGTON VISIT IS PART OF THREE WEEK BUSINESS TRIP IN U.S. TO STRENGTHEN BPA'S TIES WITH AMERICAN BANKS. XAVIER PINTADO, CAPELA AND WIVES WILL STAY AT HOTEL STATLER HILTON IN WASHINGTON.

2. MAIN PURPOSE OF WASHINGTON STOP IS TO MEET WITH EXPORT IMPORT BANK TO DISCUSS CFF PROGRAM. CAPELA HAS INSTRUCTION FROM EXIM TO CONTACT EXIM VP EARL YOUNG UPON ARRIVL WASHINGTON.

3. BANCO PORTUGUES DO ATLANTICO IS ACTIVE IN NEW LISBON AIRPORT PROJECT AS PRINCIPAL FINANCIAL BACKER OF FRENCH-US-PORTUGUESE CONSORTIUM WHICH INCLUDES BALTIMORE FIRM J.E. GREINER COMPANY INC.

4. IN ADDITION TO EXIM BANK MEETING, XAVIER PAINTADO AND CAPELA WOULD LIKE TO MEET WITH USG OFFICIALS INVOLVED IN

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ECONOMIC AND CMMMERICAL POLICY RE PORTUGAL. IF POSSIBLE,

WE SUGGEST YOU COORDINATE WITH EXIM BANK TO SCHEDULE THEM AT BANK DURING MORNING OF OCTOBER 11. THEN, YOU MIGHT ARRANGE ROUND-TABLE DISCUSSION INVOLVING REPRESENTATIVES FROM STATE (EUR AND/OR EB), COMMERCE (OIM AND OED), TREASURY AND ANY OTHER INTERESTED AGENCY. XAVIER PINTADO AND CAPELA ARE EXTREMELY WELL INFORMED ON GOP POLICIES AND LOCAL DEVELOPMENTS. WE ALSO SUGGEST YOU CONTACT MR. VIC POOLE OF J.E. GREINER (TEL:301-323-8100) REGARDING POSSIBILITY OF LUNCHEON.

5. XAVIER PINTADO AND CAPELA DEPART LISBON ON SEPTEMBER 30. IF POSSIBLE, PLEASE INFORM US OF ANY ARRANGEMENTS PRIOR TO COB SEPT. 28.
POST

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